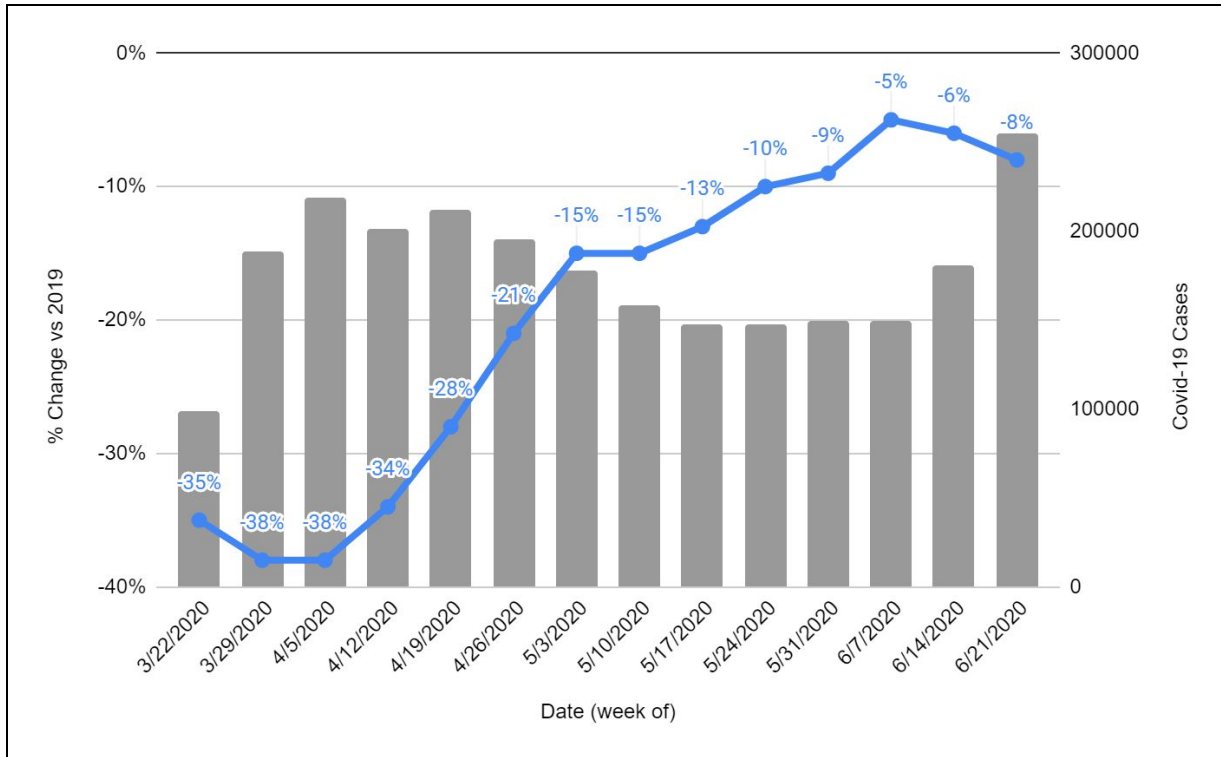


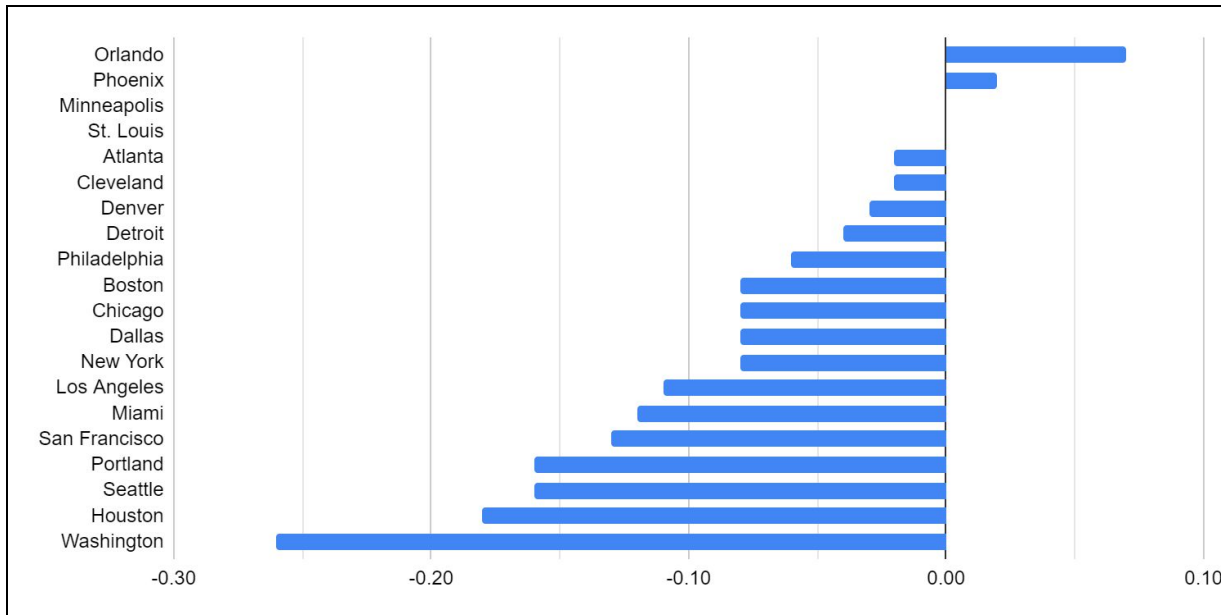
## The Pulse of the Aftermarket

A White Paper Series by [Aftermarket Analytics](#) and [Full Throttle Technologies](#)

**National Pulse:** For the week of June 21, national RO was down -8% falling short of our forecast (-4%) by -4%. New Covid-19 cases last week set a new record at over 250k and likely contributed to the drop in RO activity. Our forecast for next week is -8% versus 2019.



**Market Pulse:** Orlando (+7%) and Phoenix (+2%) stayed in positive territory but Houston (-18%), Miami (-12%) and Dallas (-8%) dropped sharply while DC (-26%) held the bottom spot.



For more information, please contact us:

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**Forecast**

Market level forecasts improved this week. We hit the mark in DAL, DET, MIA and PHX and missed by only 1% in BOS and LAX. We missed badly in CLE, HOU and NYC where performance was lower than expected. Forecast error as measured by mean absolute deviation (MAD) was 4.4%. More thunderstorms and rain are expected for much of the eastern half of the US. Severe storms are possible in the Carolinas and the Dakotas. All eyes will be on reports of new Covid-19 case counts in Arizona, Texas and Florida where infections have surged after what appear to be premature efforts to relax restrictions and reopen businesses.

		Week of Jun 21			Week of Jun 28	
Market		Actual	Forecast	Error	Forecast	Weather
Atlanta	ATL	-0.02	0.04	-0.06	-0.02	83/70 TStrms
Boston	BOS	-0.08	-0.09	+0.01	-0.10	80/68 TStrms
Chicago	CHI	-0.08	-0.05	-0.03	-0.08	79/70 Cloudy
Cleveland	CLE	-0.02	0.12	-0.14	0.01	80/70 Sunny
Dallas	DAL	-0.08	-0.08	0.00	-0.12	98/79 Sunny
Denver	DEN	-0.03	0.00	-0.03	-0.03	93/63 Sunny
Detroit	DET	-0.04	-0.04	0.00	-0.06	88/69 Sunny
Houston	HOU	-0.18	-0.05	-0.13	-0.17	94/75 Cloudy
Los Angeles	LAX	-0.11	-0.10	-0.01	-0.10	79/60 Sunny
Miami	MIA	-0.12	-0.12	0.00	-0.15	91/80 Sunny
Minneapolis	MIN	0.00	-0.02	+0.02	0.02	90/70 TStrms
New York	NYC	-0.08	0.04	-0.12	-0.09	85/72 TStrms
Orlando	ORL	0.07	0.15	-0.08	0.06	97/77 TStrms
Philadelphia	PHI	-0.06	0.00	-0.06	-0.04	87/70 TStrms
Phoenix	PHX	0.02	0.02	0.00	0.00	100/84 Sunny
Portland	PDX	-0.16	-0.22	+0.06	-0.13	74/52 Cloudy
San Francisco	SFO	-0.13	-0.11	-0.02	-0.15	64/51 Sunny
Seattle	SEA	-0.16	-0.13	-0.03	-0.15	70/53 Cloudy
St. Louis	STL	0.00	0.05	-0.05	0.00	91/71 TStrms
Washington	DC	-0.26	-0.24	-0.02	-0.26	88/71 Cloudy
<b>US</b>		<b>-0.08</b>	<b>-0.04</b>	<b>-0.04</b>	<b>-0.08</b>	-
<b>MAD</b>				<b>0.044</b>		

All forecasts are in terms of percent change (-0.11 = -11%) from the same week in 2019.

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