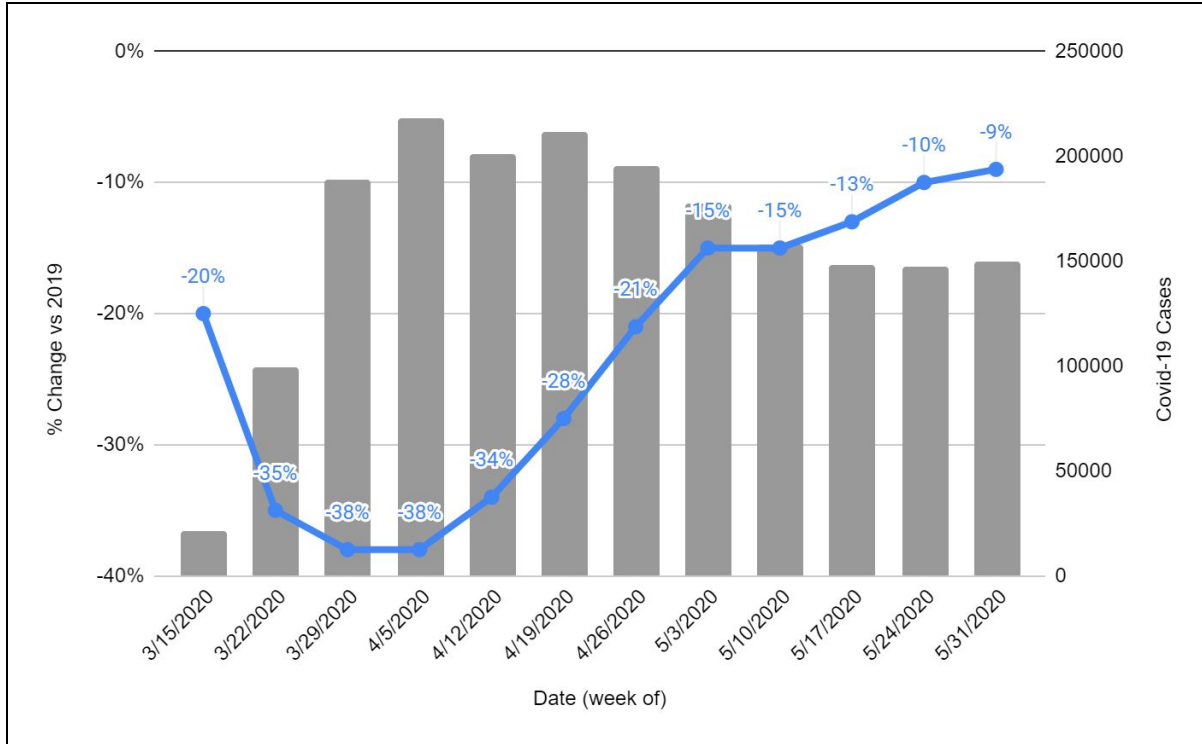


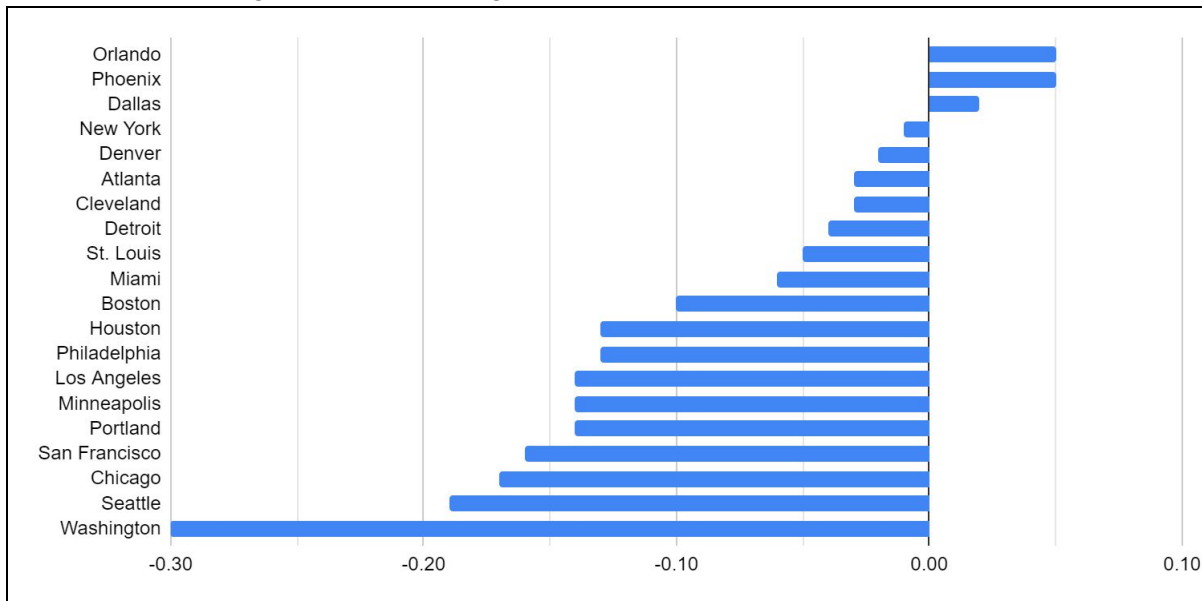
## The Pulse of the Aftermarket

A White Paper Series by [Aftermarket Analytics](#) and [Full Throttle Technologies](#)

**National Pulse:** Despite ongoing civil unrest across the US, National RO was down only -9% beating our forecast (-11%) by 2%. New Covid-19 cases stayed below 150k for the third week in a row but moved up slightly from the week prior. Our forecast for next week is -8% versus 2019.



**Market Pulse:** Orlando and Phoenix (+5%) were joined by Dallas (+2%) on the upside this week while Washington DC (-30%) regained its inauspicious lead position on the downside.



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**Forecast**

Market level forecasts improved over last week. We were baffled again by PDX where we forecast -34% but activity rebounded to -14%. We hit the mark in DET, LAX and SFO and missed by only 1% in HOU, MIA, MIN, PHI, SEA and STL. Forecast error as measured by mean absolute deviation (MAD) was 4.6%, a small improvement over last week. Tropical Storm Cristobal is deluging the Gulf States with wind and heavy rain and will be pushing into the Midwest over the next few days where it will bring cooler temperatures, heavy precipitation and severe thunderstorms with possible tornado activity.

Market		Week of May 31			Week of Jun 7	
		Actual	Forecast	Error	Forecast	Weather
Atlanta	ATL	-0.03	-0.13	+0.10	-0.06	85/65 Sunny
Boston	BOS	-0.10	-0.08	-0.02	-0.11	80/62 Cloudy
Chicago	CHI	-0.17	-0.05	-0.12	-0.13	76/62 Windy
Cleveland	CLE	-0.03	-0.11	+0.08	-0.04	80/64 Sunny
Dallas	DAL	0.02	-0.06	+0.08	0.03	96/70 Sunny
Denver	DEN	-0.02	-0.04	+0.02	0.00	80/60 Sunny
Detroit	DET	-0.04	-0.04	0.00	-0.03	80/60 Cloudy
Houston	HOU	-0.13	-0.12	-0.01	-0.14	94/72 Sunny
Los Angeles	LAX	-0.14	-0.14	0.00	-0.15	90/60 Sunny
Miami	MIA	-0.06	-0.05	-0.01	-0.04	84/74 TStrms
Minneapolis	MIN	-0.14	-0.15	+0.01	-0.13	75/55 Mixed
New York	NYC	-0.01	-0.14	+0.13	-0.05	83/68 Cloudy
Orlando	ORL	0.05	-0.01	+0.06	0.05	89/73 TStrms
Philadelphia	PHI	-0.13	-0.12	-0.01	-0.13	90/68 Sunny
Phoenix	PHX	0.05	0.04	+0.01	0.05	104/73 Sunny
Portland	PDX	-0.14	-0.34	+0.20	-0.12	70/56 Cloudy
San Francisco	SFO	-0.16	-0.16	0.00	-0.15	66/50 Sun/Wind
Seattle	SEA	-0.19	-0.20	+0.01	-0.19	78/55 Rain
St. Louis	STL	-0.05	-0.06	+0.01	-0.05	84/62 Sunny
Washington	DC	-0.30	-0.33	+0.03	-0.30	88/68 Mixed
<b>US</b>		<b>-0.09</b>	<b>-0.11</b>	<b>+0.02</b>	<b>-0.08</b>	-
<b>MAD</b>				<b>0.046</b>		

All forecasts are in terms of percent change (-0.11 = -11%) from the same week in 2019.

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