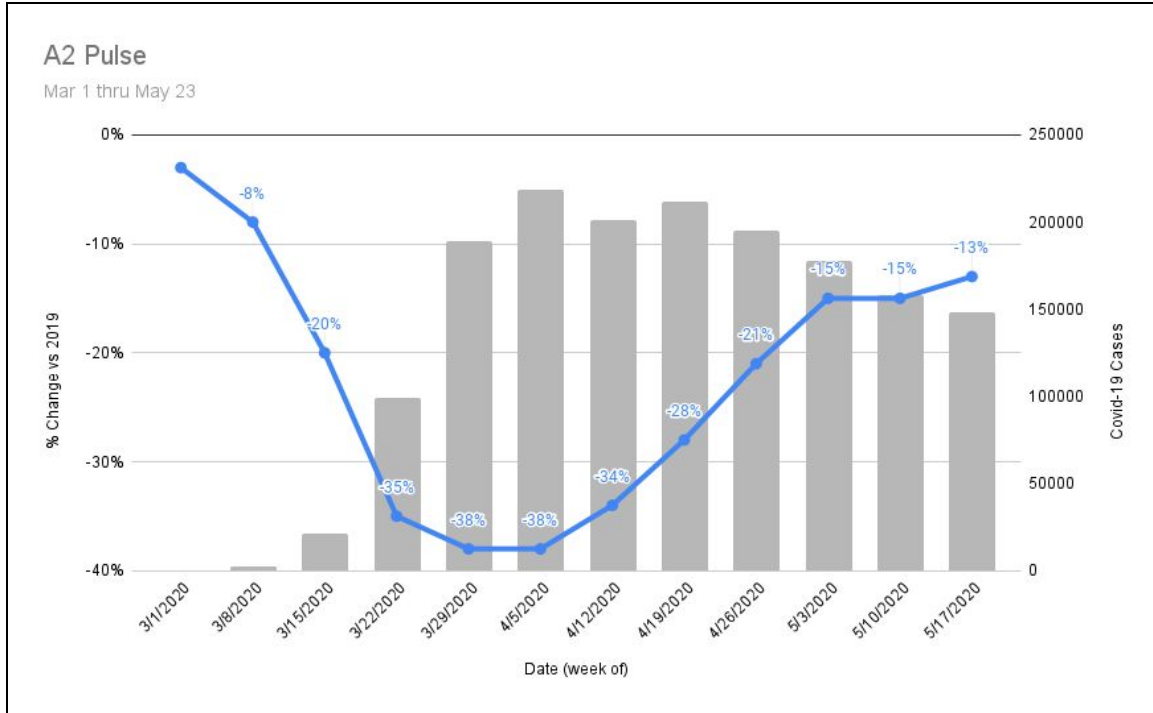


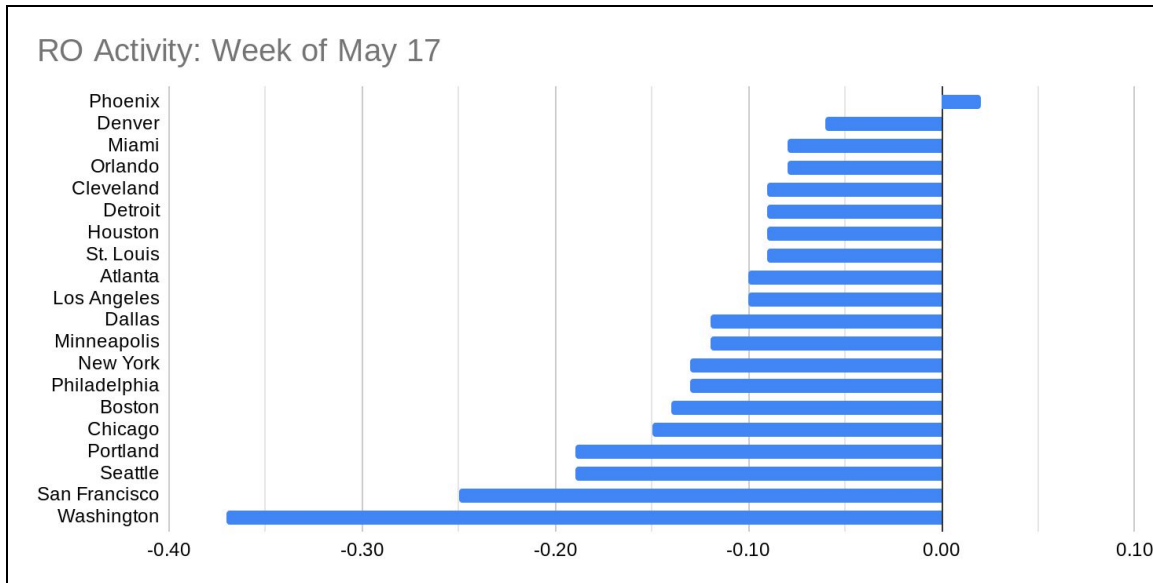
The Pulse of the Aftermarket

A White Paper Series by [Aftermarket Analytics](#) and [Full Throttle Technologies](#)

National Pulse: Repair Order (RO) activity in the US continues to recover, albeit at a slower pace since early May. The forecast for national RO in our last issue was -12%, which was close but off by 1% with RO activity -13% for the week of May 17 versus the same week in 2019. Meanwhile, new US Covid-19 case counts dropped below 150k for the first time in eight weeks.



Market Pulse: Washington DC remains hardest hit at -37%. West coast cities are also down sharply while Phoenix is actually up 2% and several other cities are only down single digits.



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Forecast

Overall, our market level forecasts were slightly better than last week. Our worst miss was Orlando where we forecast 0% change but activity was down -8%. We hit the mark in Chicago and missed by only 1% in Detroit, LA, Philadelphia, Phoenix and Seattle. Overall, forecast error as measured by mean absolute deviation (MAD) was 3.1%, better than the 5.7% recorded last week. We're including some basic weather information, just a simple outlook in terms of temperature highs and lows (T) and likely conditions during the upcoming work week (M-F). Pretty warm temperatures across the US with Phoenix expecting 110 °F later in the week.

Market	Week of May 17			Week of May 24	
	Actual	Forecast	Error	Forecast	Weather
Atlanta	-0.10	-0.08	-0.02	-0.10	83/68 TStrms
Boston	-0.14	-0.08	-0.06	-0.10	84/64 Fair
Chicago	-0.15	-0.15	0.00	-0.14	80/60 TStrms
Cleveland	-0.09	-0.04	-0.05	-0.08	80/65 Rain
Dallas	-0.12	-0.10	-0.02	-0.10	80/64 TStrms
Denver	-0.06	-0.11	+0.05	-0.07	80/55 Sunny
Detroit	-0.09	-0.10	+0.01	-0.08	86/68 Cloudy
Houston	-0.09	-0.12	+0.03	-0.08	86/70 TStrms
Los Angeles	-0.10	-0.11	+0.01	-0.08	88/66 Sunny
Miami	-0.08	-0.10	+0.02	-0.06	85/77 TStrms
Minneapolis	-0.12	-0.18	+0.06	-0.10	78/58 Fair
New York	-0.13	-0.10	-0.03	-0.12	76/65 Cloudy
Orlando	-0.08	0.00	-0.08	-0.06	91/73 TStrms
Philadelphia	-0.13	-0.12	-0.01	-0.12	82/60 Cloudy
Phoenix	0.02	0.01	+0.01	0.01	110/77 Sunny
Portland	-0.19	-0.24	+0.05	-0.18	80/63 Cloudy
San Francisco	-0.25	-0.18	-0.07	-0.21	73/53 Fair
Seattle	-0.19	-0.20	+0.01	-0.18	75/53 Cloudy
St. Louis	-0.09	-0.07	-0.02	-0.08	86/68 TStrms
Washington	-0.37	-0.34	-0.03	-0.35	80/64 Cloudy
US	-0.13	-0.12	-0.01	-0.11	-
MAD			0.031		

* All forecasts are in terms of percent change (-0.11 = -11%) from the same week in 2019.

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