BA360 Practice Exam 1, Sep 16, 2014 Name:	
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## Show All Work!

A liquor store wants to know which product category, cigarettes or bourbon, will be a better predictor of beer sales. The manager has collected the following data.

Week	Bourbon	Cigarettes	Beer
1	89	231	1149
2	81	228	971
3	84	259	989
4	71	192	966
5	73	268	1172
6	70	230	1261
7	72	281	1288
8	79	234	1199
9	74	235	1366
10	84	245	1271
11	88	255	1346
12	84	281	1172

For each independent variable complete the following:

- 1. Produce a scatter plot to illustrate the relationship between the independent variable and the dependent variable.
- 2. Calculate the Pearson Correlation Coefficient.
- 3. Determine the Equation of the Regression Line.
- 4. Based on the regression equation, calculate predicted beer sales and residuals for each Week.
- 5. Calculate the Sum of Squares Error and the Standard Error of the Estimate.
- 6. Calculate the Coefficient of Determination.
- 7. Assume the liquor store manager has never taken a course in statistics. Which product category would you suggest as a more accurate predictor of beer sales? Why?
- 8. If the regression model were to be used for beer inventory decisions, what level of accuracy should the store manager expect?